

## Message Text

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PAGE 01 BELGRA 01504 290805Z

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 COME-00 /020 W  
----- 033412

R 281535Z MAR 75

FM AMEMBASSY BELGRADE

TO DRAVO

AVENUE DE LA FERME ROSE 5

1180 BRUSSELS, BELGIUM

TELEX 24015 BRUSSELS

ATTN: MR. TASSO BRAGANCA, DIRECTOR

INFO AMCONSUL ZAGREB

SECSTATE WASHDC 2382

UNCLAS BELGRADE 1504

E.O. 11652: N/A

TAGS: BEXP, YO

SUBJ: MAJOR PROJECTS, PIK VINKOVCI

REF: ZAGREB 208

1. IN REFERENCE TO YOUR TELEPHONE CALL MAR 26, I HAVE SPOKEN TO MY COLLEAGUE, CONSUL ERWIN VON DEN STEINEN IN ZAGREB, CONCERNING THE WISH OF THE YUGOSLAV AGRO-INDUSTRIAL ENTERPRISE PIK VINKOVCI TO IMPORT EQUIPMENT AND CONSTRUCT FACTORY TO PRODUCE "ISO SUGAR" FROM CORN.

2. MR. VON DEN STEINEN SUGGEST THAT YOUR FIRST CONTACT SHOULD BE ZAGREB'S FOOD PROCESSING TECHNOLOGY INSTITUTE PIT. THIS INSTITUTE PREPARED PRELIMINARY STUDY ON PROJECT, AND PIK VINKOVCI WILL KILEY RELY ON PTI ADVICE ON SUTABLE SUPPLIERS. ADDRESS COMMUNICATION TO DR. IVAN NOVAK, DIRECTOR, PREHRAMBENO-TEHNOLOSKI INSTITUT, JAGICEVA 31, ZAGREB (NO TELEX). IF YOU CALL( TEL. 57611), YO MAY WISH TO ASK FOR MR. JANOS STROSZEL, WHO HELPED PREPARE STUDY AND SPEAKS SOME ENGLISH.

3. IF YOU WISH TO DEAL DIRECTLY WITH THE ENTERPRISE, CONTACT GENERAL DIRECTOR JOSIP VOJVODIC, PIK VINKOVCI, DJURE DJAKOVICA 30, 56000 VINKOVCI, TELEX 28224, TEL 11-605.

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4. BY LETTER TODAY, MAR 28, I AM SENDING MR. VON DEN STEINEN'S  
FULL REPORT ON PIK VINKOVCI PROJECT. FOR ADDITIONAL INFORMATION OR  
ASSISTANCE, CONTACT HIM AT AMERICAN CONSULATE GENERAL, ZRINJEVAC 13,  
ZAGREB, TELEX 21880, TEL 444-800.

5. MY LETTER INCLUDES INFORMATIONAL BROCHURE, FACT SHEET,  
AND PARTICIPTION AGREEMENT FOR NOVI SAD FAIR, MAY 9-18. PARTICIPATIO  
N  
IN U S PAVILION WOULD OFFER EXCELLENT WAY TO ENTER LUCRATIV  
YUGOSLAV MARKET. WE SHOULD HAVE DECISION ON PARTICIPATION WITHIN  
NEXT FEW DAYS SINCE CONSTRUCTION IS ALREADY BEGINNING IN U S PAVILION  
.

IF YOU ARE UNABLE TO PARTICIPATE WE WILL BE GLAD TO SEE YOU IN U S.  
PAVILION ANYTIME DURING THE FAIR. REGARDS, WILLIAM J. WALLER,  
COMMERCIAL ATTACHE, AMERICAN EMBASSY BELGRADE.  
MILLER

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## Message Attributes

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